

## Ashley Wills <willsas@tcapsstudent.net>

## RE: SET ADN Dental & Vision Renewal Eff. 7-1-23

1 message

Kyle Koch < kkoch@setseg.org>

Wed, Apr 19, 2023 at 9:49 AM

To: "WillsAs@tcaps.net" < WillsAs@tcaps.net>

Cc: Jeff Grusnick <jgrusnick@setseg.org>, Jeff Crouse <jcrouse@setseg.org>

Hi Ashley,

Sounds good and we'd be happy to look at alternative options for your district's dental and vision coverages! Before we check the market, would you be able to provide some additional feedback (see below) to make sure we look at the best options available for your staff?

- Are you wanting to quote the current segments with SET SEG or all employee groups?
- Are you wanting to look at increased coverage levels or just alternate carriers with plan match to see if rate savings can be found?
  - Are there any particular carrier requests you've heard from staff?
- Are there any issues with current providers we should be aware of?

We made a change internally a little over a year ago, where we only offer PA 106 bidding assistance for groups that we currently have medical-AOR with and/or a consulting contract. Unfortunately, we won't be able to assist with that portion of your request below. However, there are a few firms that we are aware of that still offer PA 106 compliance bidding. SET SEG doesn't have any affiliation with these firms, but we are aware that they've assisted groups in the past. I've included their contact information below. Another option is we could look at some medical options for admin/support staff later this year if your MESSA renewal is unfavorable.

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Thanks again!

-Kyle